



John D. Griffin
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Admitted in SC, GA, VA & TX

General Counsel Practice

John Griffin has served as outside general counsel to a variety of rapidly growing businesses that need experienced business and legal advice in navigating the countless issues that accompany a successful growing business. A discounted \$200 hourly rate the first year allows the key attorney-client relationship to develop. Thereafter, the normal \$300 hourly rate applies, but you will be given the option of selecting a flat monthly fee combined with unlimited access. This brings certainty to tight budgets and keeps the lines of communication wide open for essential services as and when you need them.

Business owners value John's 30 years of business and legal experience, quick mind and creative problem-solving in setting up new ventures, drafting and negotiating contracts, minimizing taxes, complying with regulations, documenting shareholder, partnership and LLC operating agreements, buying and selling businesses, raising capital, borrowing money, leasing space, obtaining registrations for trademarks and copyrights, licensing patents, trade secrets, trademarks and copyrights, drafting employment and independent contractor agreements, protecting trade secrets and resolving business disputes, whether through mediation, arbitration or litigation. John provides true broad-based General Counsel services without the cost of hiring a new employee.

John trained under some of the sharpest legal minds in the US in all aspects of business law, both at Columbia University Law School and in the South's leading business law firms – Baker Botts in Houston and King & Spalding in Atlanta – handling everything from financing the 1996 Olympics to defending the largest jury verdict in US history in the *Pennzoil v. Texaco* and representing Boone Pickens in hostile takeovers, divestitures and public offerings.

As a businessman and entrepreneur, John has developed and built an award-winning 15-unit luxury condominium project in Atlanta and served as CEO of a group of businesses manufacturing and distributing European products throughout North America. His business experience runs from starting up businesses to selling them, with everything in between. Let that extensive and unique combination of both legal and business knowledge and experience protect your interests and free you to grow your business with confidence.

As your outside General Counsel, John prefers to be paid a fixed monthly retainer based on estimated time spent with you over a long period of time and based on a significant discount of John's normal hourly rate. This fee structure brings needed certainty to your budget and allows you and John to develop that level of trust, confidence and detailed knowledge of your business that makes John an important part of your management team and ensures better, faster and more cost effective legal services that big firms cannot possibly match. In the event John needs to offer advice in highly specialized areas such as patents, he turns to experienced practitioners with expertise in the field and with whom he has previously negotiated favorable rates for you.